

EL TORO EXPORT, LLC

OR/PAC

FEED & FORAGE, Ltd.

'The Growing Company'



EL TORO EXPORT, LLC - OR/PAC VENTURE



El Toro Export | Or/Pac Feed

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**National Alfalfa & Forage Alliance
Denver Colorado**

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U.S. Hay Exports

- Alfalfa Hay 690,000
- Timothy Hay 395,000
- Rye Grass Straw 330,000
- Fescue Straw 300,000
- Sudan Grass Hay 350,000
- Bermuda Hay 200,000
- Bermuda Straw 130,000
- Klein Grass Hay 150,000
- Misc. others 100,000

Exporting Countries

- Japan 60%
- Korea 30%
- Taiwan 10%
- China Trial's stage
- Vietnam Trial's stage

RR Alfalfa in the Export Market

- Japan and Korea have accepted the technology
- Korea has not voice any concerns over RR
- Other importing countries haven't ask the question!!

Customer Acceptance

- 75% of Japanese Dairies are feeding RR Products today.
- Some customers don't want RR Alfalfa
- How do we coexist with RR Today?
- What if a customer doesn't want RR Alfalfa

Round Ready Statement

- The Alfalfa Hay contained in this shipment comes from a variety of Alfalfa Hay that is not Roundup Ready.

Customers have accepted this statement

Traceability

- Having the ability to trace all shipments.
- El Toro Export traces all hay from origin to each container.
- This includes all transportation and storage locations.

Why The Confusion!

- Some Importers are misinformed on RR
- The Chemical Issue!!
- How will the export market handle RR?

Thank You

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